

DAVID LUBIN WILL TALK TO THE SOUTH

Famous California Agriculturalist
Runs All Way From Europe to Meet Southerners.



DAVID LUBIN.

David Lubin, of California, who has been traveling in Europe for study in agricultural matters, has been called back home to hold a conference in Nashville from April 1 to 6th, under the auspices of the Southern Commercial Congress and preceding the fourth annual convention of the Southern Commercial Congress in Nashville, April 8, 9 and 10. The subject of the conference is to be "Rural Credit," and to lead to an understanding of European systems and their applicability to American problems.

Mr. Lubin reached New York by steamer last Wednesday and will be in Nashville on time.

What is Lubin's story?

Herbert Myrick writes this story of Lubin and his good work:

A really new idea is a rarity with the average man, but even if a genius develops a new principle, he seldom has the ability, "stick-to-it-iveness" and nerve to carry it out. That is why a great conception requires a great organization for its establishment, and then efficient administration persisted in until seemingly insurmountable obstacles are overcome.

David Lubin, of California, is such a man. A successful merchant and farmer west of the Rockies, after acquiring a competency, his fertile mind conceiving the idea of world-wide cooperation as the only effective means of reforming distribution. He early grasped the two great principles:

1. That while the soil can be so cultivated as to vastly increase the quantity and quality of its products what do it avail the farmer so to do?

2. Unless these products can be so economically and efficiently distributed to consumers as to insure fair returns to producers, very reasonable prices to consumers?

World-Wide Problem.

"Lubin was not the first to recognize that this problem was world-wide. But he was the first to grasp the principle that a solution of this problem can be begun only by an efficient international organization."

"Possessed by this idea, might even say obsessed—David Lubin started out by himself to canvass the governments of the world. He sought his ideas to emperors and potentates, ministers and governments throughout the western hemisphere. While his proposition was cordially received by the various officials, the difficulties in its way were such that no government was willing to support it. At last, Mr. Lubin laid his idea to rest."

Lubin laid his idea to rest. He found a great people receptive of a great idea, and secured the personal and official co-operation of King Victor Emmanuel III. The latter invited the nations to join in the International Institute of Agriculture and provided it with grounds and buildings. At present 25 per cent. of the world's population, and 55 per cent. of its area are affiliated with the institute through their forty-seven governments. Mr. Lubin has been the delegate from the United States at the institute since its inception. The institute is making substantial progress toward bringing into closer relations the peoples of the world, especially with reference to the most effective distribution of their agricultural products.

European Penetration.

"In this work, Mr. Lubin early became impressed by the remarkable success with which the common peasantry of Europe were improving their economic conditions through co-operative finance. Although relatively poor, comparatively ignorant and lacking in means and enterprise, the farmers of Italy, France, Germany and the low countries, have accomplished wonderful things through their neighborhood rural credit unions, which also act as co-operative buying and selling agencies. These are federated into district, provincial or national leagues."

Through these agencies, the common farmers obtain credit, or buy and sell, on terms and with a success that is an object lesson to farmers throughout the world.

"Equally, if not more effective, is

the co-operative land-mortgage banking system among European ruralists."

Comes to Talk.

All these problems of co-operative farm finance have been reported upon by the International Institute of Agriculture. By consent of the American Secretary of State, Mr. Lubin has accepted an invitation of the Southern Commercial Congress to demonstrate to the American people, and especially to the Southern agriculturists, the entire feasibility of applying to conditions right here in every township and county, the methods of financial co-operation which have been so successful abroad. To this end, a conference of delegates from the different States is to be held at Nashville, April 1 to 6, to consider these matters with Mr. Lubin, and with others who have specialized on this subject.

Developmental Announcements From Various Sections of South.

[Special to The Times-Dispatch.]

Baltimore, March 23.—Among the Southern industrial and other developmental enterprises announced in this week's issue of the Manufacturers' Record are the following:

Well Packing Co. and Little Rock Stock Yards Co., Little Rock, Ark., were incorporated with \$250,000 and \$250,000 capital stock, respectively, to build meat packing plant and stock yards; packing plant to have weekly capacity for slaughtering 300 cattle and 2,000 hogs.

Mattamuskeet Drainage District, No. 1, and Southern Land Reclamation Co., Swan Quarter, N. C., awarded contract at \$250,000 for building and equipping a pumping station to drain 54,000 acres of land forming Mattamuskeet Lake; contract previously awarded for dredging to cost \$210,000; bonds for \$500,000 issued for this drainage project.

Kentucky Natural Gas Co., Lexington, Ky., was reported as investing \$500,000 for additional gas mains and \$300,000 for additional territory, drilling wells, etc.

Homochitto Lumber Co., Brookhaven, Miss., and Seranton, Pa., was reported as to develop 15,000 acres of timber land and build a saw mill with daily capacity 150,000 feet of lumber at Monroe, Miss.

Illingworth Resinate Timber Corporation, Baltimore, Md., was incorporated with \$600,000 capital stock and \$100,000 bonds to build plant for chemical treatment of lumber.

E. A. Smith Manufacturing Co., Charlotte, N. C., organized with \$300,000 capital stock to build mill of 15,000 spindles and 450 looms at Rhodhiss, N. C.

Highland Spruce Co., Black Mountain, N. C., was incorporated with \$350,000 capital stock to develop timber properties, Asheville and Worcester men being incorporators.

Central Portland Cement Co., Kansas City, Mo., was chartered with \$150,000 capital stock to merge thirteen Portland cement manufacturing companies of Missouri, Oklahoma, Texas and Kansas.

Kosmos Portland Cement Co., Kosmosville, Ky., was reported as to erect buildings and install machinery doubling present annual output of 100,000 barrels of cement.

Hartington Land and Water Co., Hartington, Tex., will extend and enlarge system to irrigate 20,000 additional acres of land, cost to be \$100,000.

Maryland Coal Co., New York, was reported as to expend \$200,000 for improving and extending mining developments near Lonaconing, Md.

Universal Concrete Tie Co., New Orleans, was incorporated with \$250,000 capital stock to manufacture concrete tie rods.

Dorothy Manufacturing Co., Dallas, N. C., was incorporated with \$250,000 capital stock to manufacture cotton goods.

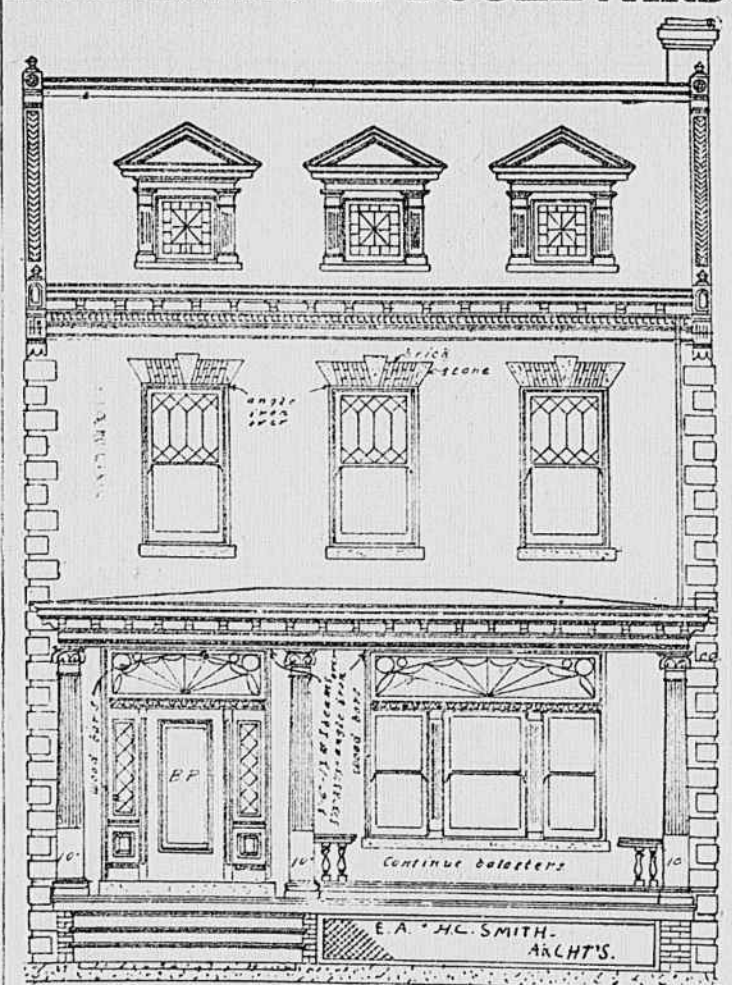
Little Giant Stump Puller Co., Hattiesburg, Miss., was incorporated with \$100,000 capital stock to manufacture stump pullers.

Barber-Baschall Lumber Co., Goldston, N. C., was incorporated with \$50,000 capital stock to manufacture lumber.

Edenboro Cotton Mills, Bladenboro, N. C., will erect \$55,000 building, install 5,000 to 10,000 spindles, etc., costing \$75,000, and equip with \$15,000 steam power plant.

P. Z. Bishop, Corpus Christi, Tex., purchased portion of King Ranch, near Bishop, Tex., containing 25,000 acres of fine black prairie land; is surveying

New Homes on BOULEVARD



Front elevation of one of the three houses now under course of construction on the Boulevard, near Floyd Avenue. The houses and the best building lots on this beautiful thoroughfare for sale by Williams & Cease, Tenth and Bank Streets.

into 640-acre sections and grading standard roads around each section will market in \$5-acre tracts; purchase price, more than \$100,000.

Twiford Auto Manufacturing Co., Houston, was organized with \$100,000 capital stock; purchased thirty acres of land, with equipped machine shop, office building, etc.; later will erect additional buildings and install additional machinery.

Cannon Manufacturing Co., Concord, N. C., was reported as having awarded contract for three-story 200 by 400 building and to increase from 30,000 to 50,000 spindles at Kannapolis (N. C.) plant.

Barber-Baschall Lumber Co., Goldston, N. C., was incorporated with \$50,000 capital stock and will build planing mill with daily capacity 25,000 feet of lumber.

Louisville and Nashville Railroad, Clarksville, Tenn., was reported as to expend \$200,000 for terminal facilities to include bridges, depots, tracks, yards, etc.

Hartman Riverside Woolen Mills, Hartman, Tenn., was incorporated with \$50,000 capital stock to manufacture woolen goods.

Birmingham Realty Co., Birmingham, Ala., was reported as to erect twenty buildings, with cold storage plant in connection; latter to cost \$25,000.

Isaac and Bernard Bernheim, Louisville, Ky., purchased 2,746 acres of coal land at about \$30,000.

West Virginia Border Coal Land Co., Williamson, W. Va., was incorporated with \$50,000 capital stock to develop coal properties.

Bomar-Blank Lumber Co., Lottie, La., was incorporated with \$100,000 capital stock to manufacture lumber.

Bullychoop Gold Mining and Power Co., Atlanta, Ga., was incorporated with \$500,000 capital stock to develop gold-bearing land and waterpowers.

McNeel Quarrying Co., Atlanta, Ga., was incorporated with \$100,000 capital stock to develop granite quarries.

Boone Coal and Timber Co., Huntington, W. Va., was incorporated with \$50,000 capital stock to develop coal and timber land.

Johnston McIntire Coal Co., Rosewood, W. Va., was organized with \$50,000 capital stock to develop 250 acres of land; daily output, 300 to 500 tons of coal.

LEAF TOBACCO SALES.

G. W. Kolner, Commissioner of Agriculture and Immigration, has reports from thirty Virginia tobacco markets showing the sales of loose leaf tobacco for the month of February. The commissioner's figures are as follows:

Altavista—Sold at first hand: Bright, 13,774 pounds; dark, 6,832 pounds. Resold: Bright, 13,774 pounds; dark, 6,832 pounds.

Amelia Courthouse—Sold at first hand: Dark, 27,825 pounds. Resold: Bright, 27,825 pounds; dark, 27,825 pounds.

Appomattox—Sold at first hand: Dark, 28,600 pounds. Resold: Bright, 28,600 pounds; dark, 28,600 pounds.

Cumtuba—Sold at first hand: Dark, 154,383 pounds. Resold: Bright, 154,383 pounds; dark, 154,383 pounds.

Bedford City—Sold at first hand: Dark, 62,481 pounds. Resold: Bright, 62,481 pounds; dark, 62,481 pounds.

Blackstone—Sold at first hand: Dark, 62,481 pounds. Resold: Bright, 62,481 pounds; dark, 62,481 pounds.

Brookneah—Sold at first hand: Bright, 73,150 pounds; dark, 38,287 pounds. Resold: Bright, 73,150 pounds; dark, 38,287 pounds.

Chatham—Sold at first hand: Bright, 22,766 pounds; Resold: Bright, 22,766 pounds; dark, 22,766 pounds.

Clarksville—Sold at first hand: Bright, 47,440 pounds; Resold: Bright, 47,440 pounds; dark, 47,440 pounds.

Clover—Sold at first hand: Bright, 10,700 pounds; dark, 5,506 pounds. Resold: Bright, 10,700 pounds; dark, 5,506 pounds.

Cumtuba—Sold at first hand: Dark, 47,210 pounds. Resold: Bright, 47,210 pounds; dark, 47,210 pounds.

Danville—Sold at first hand: Bright, 4,250 pounds; Resold: Bright, 4,250 pounds; dark, 4,250 pounds.

Dillwyn—Sold at first hand: Dark, 20,506 pounds; Resold: Dark, 20,506 pounds.

Franklin Junction—Sold at first hand: Bright, 46,533 pounds; Resold: Bright, 46,533 pounds; dark, 46,533 pounds.

Kentledge—Sold at first hand: Bright, 23,517 pounds; dark, 10,835 pounds; Resold: Bright, 23,517 pounds; dark, 10,835 pounds.

Keyville—Sold at first hand: Bright, 112,265 pounds; dark, 12,125 pounds; Resold: Bright, 112,265 pounds; dark, 12,125 pounds.

Lawrenceville—Sold at first hand: Dark, 6,620 pounds. Resold: Bright, 6,620 pounds; dark, 6,620 pounds.

Lynchburg—Sold at first hand: Dark, 2,631,600 pounds. Resold: Bright, 2,631,600 pounds; dark, 2,631,600 pounds.

Martinsville—Sold at first hand: Bright, 202,007 pounds. Resold: Bright, 202,007 pounds; dark, 202,007 pounds.

Pamplin City—Sold at first hand: Dark, 24,490 pounds. Resold: Bright, 24,490 pounds; dark, 24,490 pounds.

Petersburg—Sold at first hand: Dark, 1,285,500 pounds. Resold: Bright, 1,285,500 pounds; dark, 1,285,500 pounds.

Rice Depot—Sold at first hand: Bright, 163,988 pounds; dark, 158,300 pounds. Resold: Bright, 163,988 pounds; dark, 158,300 pounds.

Richmond—Sold at first hand: Dark, 1,247,555 pounds; Resold: Bright, 8,975 pounds; dark, 8,975 pounds.

Rocky Mount—Sold at first hand: Bright, 238,604 pounds; dark, 88,702 pounds. Resold: Bright, 238,604 pounds; dark, 88,702 pounds.

South Boston—Sold at first hand: Bright, 22,000 pounds; Resold: Bright, 45,001 pounds.

South Hill—Sold at first hand: Bright, 44,310 pounds; dark, 43,381 pounds. Resold: Bright, 44,310 pounds; dark, 43,381 pounds.

Virginia—Sold at first hand: Bright, 123,874 pounds; Resold: Bright, 6,555 pounds; dark, 6,555 pounds.

Tobacco—Sold at first hand: Bright, 10,670,000 pounds; dark, 10,517,723 pounds. Resold: Bright, 871,323 pounds; dark, 663,604 pounds.

TOBACCO MARKET MANY "SEASONS"

Various Kinds of Weather Affect Tobacco Folks in Various Regions About.

What the Virginia and North Carolina tobacco raisers call a "good season" came during the two past weeks. It was in fact most too much of a "good season." A "good season," as interpreted by the average Virginia and Carolina tobacco growers, signifies a balmy weather that brings the leaf tobacco hanging in the barns into pliable and "handicible" condition. The first touches of spring, two weeks ago, rather overdid the thing and much of the leaf hanging in the barns of the farmers got too "soft."

But the farmers had been looking forward to this "season," and they were quick to take advantage of it when it came, and they "struck down" a great quantity of the leaf tobacco, more perhaps than they ought to have done. Because of the seasonableness of the "season" the markets in Virginia and North Carolina were crowded last week with the weed, as the telegraphic reports from those sections will abundantly prove.

In the Richmond warehouses, where the raw leaf is sold, there was very active business. The sales amounted to a million pounds, possibly a little more, but I wish to keep within bounds. The offerings were almost entirely of the sun-dried goods, although there were some piles of the dark shipping goods on one or two of the warehouse floors.

Some Burley too was offered at the Hutheson Warehouse, and it sold high in the pictures, there being just now a very active demand for this type of the weed.

The package dealers say they had fairly good business the past week. The Japanese agency, which has headquarters in Richmond, is watching the market very closely, and the "little fellows" are said to have picked up several round lots at satisfactory figures within the past ten days.

Lynchburg Tobacco Market.

[Special to The Times-Dispatch.]

Lynchburg, Va., March 23.—John D. Oglesby, of the Lynchburg Tobacco Warehouse Company (Inc.), makes the following report of leaf tobacco sold on the Lynchburg market:

Sold week ending March 22, 31,000 pounds; sold week ending March 15, 67,300 pounds; increase this week, 36,300 pounds.

Sold from September 1, 1911, to March 22, 1912, 14,333,200 pounds; sold from September 1, 1910, to March 24, 1911, 12,849,500 pounds; increase for 1912, 1,483,700 pounds.

Receipts this week were right heavy and consisted largely of common and medium grades. The depression in prices existing for the past three weeks continues, and there seems very little likelihood of improvement in near future.

It is estimated that at least 50 per cent. of the crop in this section has been sold. Week's quotations:

Leaf, common (damaged)..... 1.25 @ 1.50
Leaf, common (sound)..... 1.25 @ 1.50
Leaf, medium..... 1.50 @ 1.75
Leaf, good..... 1.75 @ 2.00
Leaf, common..... 1.25 @ 1.50
Leaf, medium..... 1.50 @ 1.75
Leaf, good..... 1.75 @ 2.00
Leaf, wrappers..... 2.00 @ 2.50
Wrappers sold this week at \$20, 125, 127.50 and 128.

Petersburg Tobacco Market.

Petersburg, Va., March 23.—The market this week has been firm in tone, with sales of 40,770 pounds. Sales for the season to date, 1,400,000 pounds. Quotations:

Common leaf..... 1.25 @ 1.50
Good leaf..... 1.50 @ 1.75
Medium shipping leaf..... 1.75 @ 2.00
Dark shipping leaf..... 2.00 @ 2.25
Leaf, common..... 1.25 @ 1.50
Leaf, medium..... 1.50 @ 1.75
Leaf, good..... 1.75 @ 2.00
Wrappers..... 2.00 @ 2.50

Danville Tobacco Report.

Danville, Va., March 23.—The receipts have been larger this week than last, notwithstanding the bad condition of the roads and the bridges being washed away by the recent floods.

The quality of the offerings recently has hardly been up to an average standard. Common tobacco has been in larger supply than usual.

There is no quotable change in prices. Clearer tobacco and all bright grades hold very firm at outside prices, while lower grades continue easier, as noted last week. Nothing out of the ordinary is doing in dried tobacco. The balance of the crop remaining in the hands of the growers will be marketed as rapidly as weather and roads will permit.

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